

## **Career Opportunity – Senior Director of Development, Fundraising and Marketing with Pyramid Hill Sculpture Park & Museum**

**Do you have a passion for the arts and nature? Are you a strategic leader with exceptional organizational skills, a knack for project management, and a commitment to building strong teams and community relationships? Do you have experience with nonprofit fundraising in the Greater Cincinnati area? If so, this is the opportunity for you!**

**Pyramid Hill Sculpture Park & Museum** seeks to hire a **Senior Director of Development and Marketing** focused on long-term growth of fundraising and sustainability for the organization and its development program. This position will lead efforts to meet philanthropic goals through individual and corporate giving, major gifts, sponsorships, and maintaining/growing the Park's membership program.

As the **Senior Director of Development and Marketing**, you will have a prominent role on both the Park's Leadership Team and in the community. In addition, you will:

- Develop and implement strategies for annual fundraising campaigns, bi-annual events, and special one-time initiatives. Develop and implement Park-wide marketing and engagement strategies in collaboration with the Marketing Manager, creating actionable plans and timelines to ensure effective campaigns and brand consistency.
- Design fundraising and membership strategies based on industry best practices and proven nonprofit arts models. Identify, cultivate, solicit, and steward major donors, sponsors, and corporate/foundation partners through meetings, calls, tours, and strategic invitations to Park programs and Signature Events.
- Create and execute membership growth plans focused on attracting new members and improving retention, with an emphasis on diversity and inclusion.
- Manage the donor and patron database, ensuring accurate data entry, integrity, and timely acknowledgments.
- Apply process-driven approaches and utilize project management tools like Wrike to streamline project management and improve efficiency.
- Represent Pyramid Hill as a key ambassador in the Greater Cincinnati and Hamilton communities, attending events and building strategic partnerships.
- Expand national partnerships with leading institutions to strengthen the Park's visibility and reach.
- • Act as staff liaison to the Development and Marketing Committee, providing reports and guidance while designing engaging fundraising, cultivation, and stewardship opportunities

for the full Board, including structured outreach activities and opportunities for Board members to introduce new people to the Park.

- Supervise one direct report (Marketing Manager) while fostering a collaborative, positive team culture.
- Attend Park events, including 4–5 Signature Events annually, approaching each through a development lens by identifying cultivation and stewardship opportunities, inviting key stakeholders, connecting with donors onsite, and supporting event operations as needed.

**Requirements:**

- Bachelor's degree or equivalent professional experience
- Minimum 3+ years of nonprofit fundraising or community-building experience
- Experience managing staff and overseeing marketing initiatives preferred
- Experience with donor databases (e.g., Salesforce/Veeva)
- Strong project management and organizational skills
- Knowledge of best practices in nonprofit fundraising, especially in the arts sector
- Proven ability to build and maintain donor relationships
- Collaborative, detail-oriented, and self-driven
- Ability to attend evening and weekend events as scheduled
- Experience with capital campaigns and strategic growth initiatives preferred
- Commitment to diversity, equity, inclusion, and accessibility (DEIA) efforts and expanding audiences into underserved communities
- Candidates with experience in arts, nature, or education fundraising strongly encouraged

Pyramid Hill Sculpture Park & Museum is a 470-acre sculpture park and museum located just outside of Cincinnati, in Hamilton, Ohio, with a mission “to bring people to art in nature”. The Park features outdoor and indoor art collections, rolling hills, hiking trails, the iconic Pyramid House, and a robust calendar of exhibitions and educational programming. Pyramid Hill also stewards Fortified Hill, a 2,000-year-old indigenous earthwork and ceremonial site, with tours and programming launching soon.

**Learn more:**

<https://www.pyramidhill.org/>

<https://www.linkedin.com/company/pyramid-hill-sculpture-park-&-museum-park/>

**We Offer:**

- Salary up to \$90,000 (based on experience), with potential bonus structure
- Comprehensive benefits: health/dental/vision (70% employer-paid), and retirement match
- Paid vacation, and sick leave, pet-related leave
- 12 annual paid holidays
- Employer-paid short-term disability insurance
- Flexible schedule and hybrid work options
- Relocation assistance for the right candidate

If you are ready for a new challenge, send your salary requirements and a current resume to [job@strategichrinc.com](mailto:job@strategichrinc.com).

Employer is EOE/AA/M/F/D/V.